Logo: Australian Government
Australian Trade and Investment Commission
EMDG
Export Market Development Grants

# Export Market Development Grants (EMDG) Round 4

## Services other than tourism services

Please complete this document and attach to the application form in the EMDG online portal. You must answer each question. To be eligible, your services must meet at least 3 of the 4 criteria set out in questions 4–7.

Read *Rule 21(b): Services other than tourism services* of the [Export Market Development Grants Rules 2021](https://www.legislation.gov.au/F2021L00509/latest/text) for more information.

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| **Q** | **Question and response** |
| **1** | **Name of applicant:**  Enter response here  **Trading as:**  Enter response here |
| **2** | **Applicant’s ABN:** Enter response here |
| **3** | **Please provide a detailed description of the services you supply (whether in or outside Australia) to foreign persons.**  Please clearly identify those services supplied outside Australia.  Enter response here |
| **4** | **Are the assets used to make the services ready for sale or supply mainly or substantially based in Australia?**  Where are the business assets based that are used in making the services ready for sale or supply?  Are these business assets mainly or substantially based in Australia, and what is their estimated dollar value?  Who owns any intellectual property relating to the services? List which assets are used and how the assets are used to make the services ready for sale.  Enter response here |
| **5** | **Are the activities resulting in the services being made ready for sale or supply mainly or substantially carried on in Australia?**  Where are the activities carried on which result in making the services ready for sale or supply?  Are these activities, including product development, mainly or substantially carried on in Australia?  Please provide a staffing profile (i.e. number of staff, their position title, level and classification), and their role in export sales, including tasks and activities they undertake.  Enter response here |
| **6** | **For services supplied outside Australia — is a significant proportion of the value of the services added in Australia?**  For services supplied outside Australia, what proportion of the value of the services is added within Australia? That is, how much of the value of the final sales price of the services is attributable to Australian inputs compared to overseas inputs (such as professional staff compared to labourers), and underlying intellectual property?  Please provide a costing report for each service supplied outside Australia.  Enter response here |
| **7** | **Does the supply of the services directly generate significant employment in Australia?**  Please provide specific details.  Enter response here |